

# Develop your Export Management Compliance Program

A comprehensive Export Management and Compliance Program (EMCP) manual ensures that your organization has a road map for employees to follow and provides the basis for your compliance training program. The EMCP includes step-by-step procedures to ensure employees know what to do and where to turn for guidance through the complex process of complying with US export regulations.

This workshop is ideally suited for organizations that are currently exporting and want to do it more effectively. Create the framework for an effective EMCP that is widely shared, understood, and practiced within your organization.

- Identify the nine key elements of an Export Management Compliance Program.
- Define and document the potential risks and roadblocks of violating export controls.
- Benchmark your current EMCP with best practices.



**December 9, 2016**

9 a.m. – 3 p.m.

\$299 per participant

*Continental breakfast and lunch provided*

Waukesha County Technical College  
Harry V. Quadracci Center • Q Building  
800 Main Street • Pewaukee, WI 53072

## REGISTRATION

For more information, contact  
Jessica Chase at [jchase3@wctc.edu](mailto:jchase3@wctc.edu)  
or 262.695.7795. Online registration at  
[www.wctc.edu/business-and-community/CBPS](http://www.wctc.edu/business-and-community/CBPS).

## INSTRUCTOR PROFILE

Susan Dragotta is WCTC's lead instructor in the Global Business program. Her background includes twelve years with the Wisconsin Department of Commerce as the export development manager for southeastern Wisconsin, working with local companies to expand their exports. Prior to joining Commerce, she worked in the private sector in international sales with a focus on Latin America.

Ms. Dragotta is a Certified Global Business Professional, vice president of the MMAC World Trade Association, and treasurer for the Wisconsin District Export Council. She is also a member of the International Credit Executives group and the International Compliance Professionals Association.



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