



Paul Stepanek

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Having lived in, learned, and worked in Asia for three decades, Paul Stepanek is among the world's experts on Asian business strategy. Paul is the founder and president of Complete Manufacturing and Distribution, a company that helps leaders worldwide accelerate results with Asia initiatives.

A frequent speaker at international conferences and media contributor, Paul is passionate about helping leaders around the world craft a vision, reduce time to market, execute with agility, and drive business performance. CMD's client portfolio spans start-ups to global multi-national companies. Areas of expertise include: market strategy, due diligence, sourcing, manufacturing, logistics, quality management, facility construction, business process outsourcing, continuous improvement, eCommerce, and more.

"Paul is one of the most respected members of the international business community here in Shanghai because of his many years of China experience, his attention to detail and his understanding of the market." - Graham Jeal, Entrepreneur, Author and Company Director

"Paul is an Asia-savvy, experienced entrepreneur in the field of manufacturing, sourcing, and distribution. He is highly involved in the community, and is an action-oriented leader. CMD gets things done." - Jeffrey Bernstein Managing Director of Penn Wharton China Center

"Paul is a phenomenal resource. His depth of knowledge and vast experiences serve his clients well; providing an outstanding value proposition. Paul's mastery of industrial and cultural matters makes him a valuable partner in any region – but even more so in China. Paul's technical expertise and keen foresight enable him remain well ahead of trends and competitors. I trust Paul completely and would not hesitate one second to work with him again or to recommend."

- Bill ZumMallen, Innovative Technology & Digital Strategies Leader

